



## **Position: Technical Lead – Sustainable Agribusiness**

### **About A2F Consulting:**

A2F Consulting is an international consulting firm and provides economic consulting and strategic advisory services to international development partners, governments, and public and private sector entities. The company was established in 2007 and has offices in the Washington DC, USA and Frankfurt, Germany metropolitan areas. We have worked in over 80 countries and have carried out over 220 assignments worldwide.

### **This Opportunity:**

USAID/Sri Lanka is in the process of designing a new five-year Economic Modernization activity to improve Sri Lankan economic competitiveness, which would consist of the following two components:

- **Improved Enabling Environment:** Provide support to GoSL and other relevant partners to create favorable conditions, including regulatory and policy frameworks and improved economic governance institutions, to facilitate the establishment, growth, and success of businesses in Sri Lanka and increase total Foreign Direct Investment (FDI).
- **Enhanced Export Competitiveness & Growth for SMEs:** Provide support to SMEs to compete in international markets, expand their export capabilities, overcome barriers, and take advantage of opportunities in the global marketplace.

We are seeking to hire a Technical Lead for Sustainable Agribusiness to lead the Modernizing the Agriculture Sector in Sri Lanka Activity in case of a successful bid. The Technical Lead will be based in Colombo, Sri Lanka, and report to the A2F's US Office.

\*This is an anticipated project, and all positions are contingent upon award from USAID.

### **Primary Duties and Responsibilities:**

- Design and implement interventions promoting modern, sustainable agricultural technologies (precision ag, mechanization, digital tools) emphasizing efficiency, yield improvement, and climate resilience.
- Provide strategic vision and technical expertise, and manage key technical staff focusing on areas such as climate-smart agriculture, sustainable agricultural technologies, climate resilience, and food security.

- Facilitate access to finance, extension services, and market information for farmers and agribusinesses, particularly for women, youth, and marginalized groups.
- Collaborate with the private sector, farmer organizations, and cooperatives to strengthen value chains, improve market access, and promote value addition.
- Advise on policies and strategies that create an enabling environment for sustainable agribusiness development and inclusive market participation.
- Ensure that cross-cutting themes such as gender equality and female and youth empowerment are fully integrated into programming and activities.

**Key Qualifications:**

- Master's degree in agribusiness, agricultural economics, economics, or any other related field.
- Ten (10) years' experience in designing, implementing, managing, and evaluating agricultural business development, private sector development, or market systems development activities.
- Seven (7) years' experience working with agricultural value chains in South Asia, preferably in Sri Lanka.
- Five (5) years' experience working with various stakeholders in agricultural, food, and cold-chain systems from the government to farmers.
- Robust knowledge of sustainable agricultural practices, climate-smart technologies, and modern farming techniques
- Advanced oral and written communication skills in English required; strong communication skills and ability to write clear and concise reports in English.

**Please send your application letter with a detailed CV, references, and salary expectations to [recruit@a2f-c.com](mailto:recruit@a2f-c.com).** Only shortlisted candidates will be contacted.