

Position: Chief Of Party

About A2F Consulting:

A2F Consulting is an international consulting firm and provides economic consulting and strategic advisory services to international development partners, governments, and public and private sector entities. The company was established in 2007 and has offices in the Washington DC, USA and Frankfurt, Germany metropolitan areas. We have worked in over 80 countries and have carried out over 220 assignments worldwide.

This Opportunity:

USAID/Sri Lanka is in the process of designing a new five-year Economic Modernization activity to improve Sri Lankan economic competitiveness, which would consist of the following two components:

- Improved Enabling Environment: Provide support to GoSL and other relevant partners
 to create favorable conditions, including regulatory and policy frameworks and
 improved economic governance institutions, to facilitate the establishment, growth,
 and success of businesses in Sri Lanka and increase total Foreign Direct Investment
 (FDI).
- Enhanced Export Competitiveness & Growth for SMEs: Provide support to SMEs to compete in international markets, expand their export capabilities, overcome barriers, and take advantage of opportunities in the global marketplace.

We are seeking to hire a Chief of Party (COP) to lead our team in case of a successful bid. The COP will be based in Colombo, Sri Lanka, and report to the A2F's US Office.

*This is an anticipated project, and all positions are contingent upon award from USAID.

Primary Duties and Responsibilities:

- Provide strategic vision, leadership, and program management, including annual work plan development;
- Develop an integrated approach with program components, partners, and diverse stakeholders;
- Serve as principal liaison with USAID, implementing partners, host country actors, and other stakeholders;
- Monitor indicators, evaluate results, and guide implementation for impact;

- Administer financial oversight, ensuring effective resource use, timely reporting, and compliance with USAID and A2F regulations;
- Actively identify potential risks and develop mitigation strategies to protect the project's integrity and objectives;
- Oversee the hiring, supervision, and development of a high-performing project team

Key Qualifications:

- Master's degree in economics, business administration, international development, or related field required;
- Ten (10) years' relevant experience in any of these relevant fields: supporting private sector development, business enabling environment, export promotion, investment promotion, value chain development and SME development;
- Ten (10) years' experience in leadership and supervisory skills, and experience in leading multi-disciplinary teams for results and innovation;
- Five (5) years of demonstrated understanding of gender and youth inclusion objectives in private-sector development programs;
- Strong interpersonal skills and ability to develop collaborative relationships;
- Ability to travel and work throughout Sri Lanka and in difficult terrain/conditions at times;
- Strong written and oral communication skills (in English); experience in dealing with the media, external constituencies, and expert groups and fluency in local languages is an asset;

Five (5) years' work experience in Sri Lanka or South Asia is preferred; Sri Lankan nationals are encouraged to apply.

Please send your application letter with a detailed CV, references, and salary expectations to recruit@a2f-c.com. Only shortlisted candidates will be contacted.